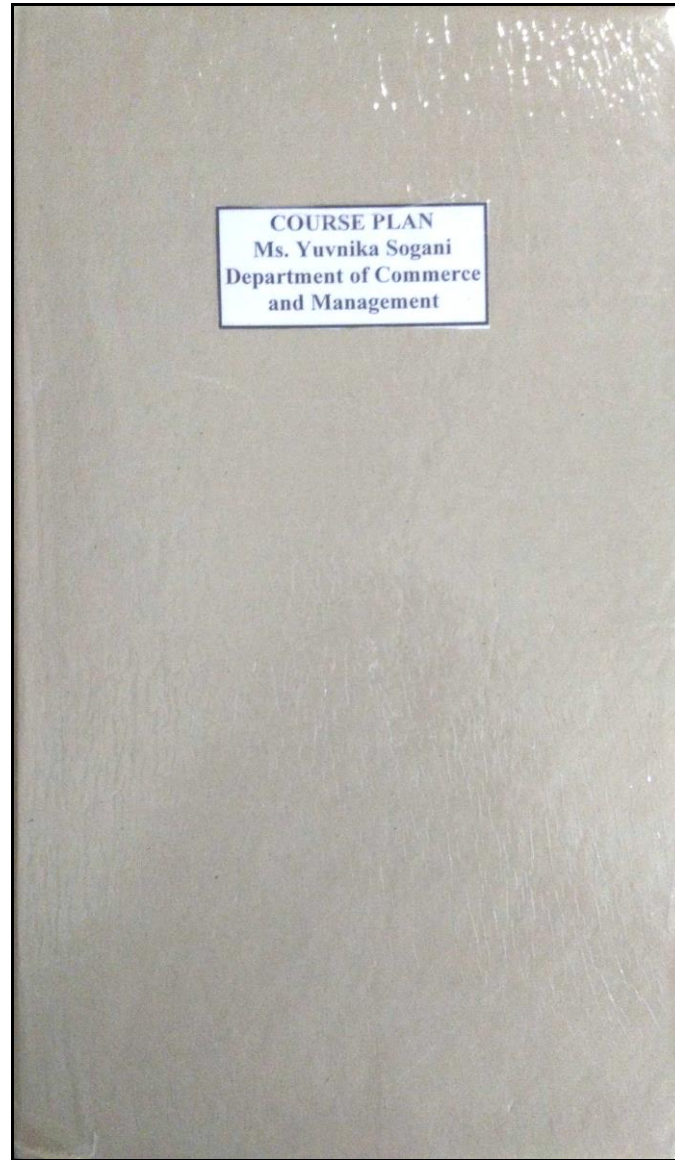




SOPHIA GIRLS' COLLEGE (AUTONOMOUS), AJMER



COURSE_PLAN_2022-23_MS_YUVNIKA_SOGANI



COURSE PLAN

U.G Programs

2022-23 (Odd Sem)

Mrs. Yuvnika Sogani

Department of Commerce and Management



BBA I (SEMESTER I)

Quantitative Techniques for Management (BBA-104)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I AUGUST- SEPTEMBER	UNIT I Assignment problems: Introduction. General structure, problems on minimization & maximization problems.	Assignment Problem	Quiz, flipped classroom, Practical Questions	Interpret the concept of Assignment and Game theory.	<u>Knowledge Based</u> -What is Rule of Dominance -What is Saddle Point	10 marks 10%
	Theory of games- formulation of game models. Two person Zero sum games & their solution. 2 x N and M x 2 games (Excluding M*N Game). Rule Of Dominance, pure with saddle point. Mixed strategies (graphical and algebraic methods). Limitations of game theory	Game Theory	Practical Questions, Quiz		<u>Understanding Based</u> -Compare the minimisation and maximisation problem -Explain the difference between pure and mixed strategy	
SEPTEMBER- OCTOBER	UNIT II Matrices: Definition of a matrix, types of matrices.	Matrices	PPT, Practical Questions, E-content	Analyse the use of Matrices in	<u>Higher Order Thinking Skills Based</u> -Describe some	

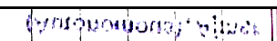


R	Basic operations. Transpose.			Business problem.	applications of Game Theory
	Determinant of a square Matrix, Minor and Co-factors. Ad-joint of a square Matrix. Elementary operations on Matrix. Inverse of a matrix, Solution to System of Linear equations- Matrix Inverse method and Cramer's method.	Determinants	Practical Questions		-“The game theory provides the basis for a rational decision”. Do you agree with this statement.
NOVEMBER-DECEMBER	UNIT III Linear programming: Introduction. Basic Assumptions of Linear Programming. formulation of LPP. Graphical Method of solution. Application areas of Linear programming.	Linear programming	PPT. Practical Questions	Acquire the necessary skills to analyze LLP Problem and its Solution. Assess the use of Quantitative Techniques in Decision Making.	

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Credit: 04

Semester Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I JULY	UNIT I Company: Meaning and Characteristics.	Basic concept of Company form of Business	PPT, Case Studies, Videos, Dramatization	Understand the provision of companies Act 2013 in respect of incorporation.	<u>Knowledge Based</u> -What is One person Company -Name the various Clauses of MOA	10 10 10 10
	Classification of companies. Private Company- Special Privileges, Conversion into Public Company, distinction between private and Public Company. One Person Company- definition, Salient Features, formation, Privileges, Benefits and Limitation.	Types of Companies	PPT, Practical Examples, flipped classroom, blended learning		<u>Understanding Based</u> -Compare the Memorandum and Articles of Association -Classify the various kinds of companies	
	Promotion and Incorporation of companies	Incorporation of Company	PPT, Videos, Examples, Role-Play, Quizzes			
AUGUST	UNIT II Memorandum of Association- Meaning, importance, Contents, alteration of Memorandum, Doctrine of Ultra Vires- Meaning, ultra Vires acts, exception to the doctrine.	Preparation of Documents	PPT, Case Studies, Role Play	Develop the skill to prepare MOA and AOA.	<u>Higher Order Thinking Skills Based</u> -"Company has a separate legal Existence" Explain	10



SEPTEMBER R- OCTOBER	Articles of Association- Definition, Characteristics, contents, Alteration of Articles. Difference between Memorandum and Articles. Doctrine of Constructive Notice, Doctrine of Indoor Management	Preparation of Documents	PPT, Case Studies, Role-Play	Acquire the Knowledge of Share capital. Its types and Membership of company.	the statement in light of Saloman v/s Saloman & Co. Limited -Memorandum is a charter document of a company. Comment.
	Prospectus- Meaning, Content, Registration, Provision regarding issue of Prospectus, Abridged Prospectus, Deemed Prospectus, Shelf prospectus, Red herring prospectus.	Prospectus	PPT, Case Studies.		
	UNIT III Share capital –Kinds, alteration, reduction and Re-organization.	Share Capital	PPT, Examples		
	Transfer, Nomination and Transmission of Shares. Borrowing powers-Kinds of debentures, Issue of Debentures. Acceptance of Deposits, Charges and Mortgage- Meaning, kinds, Registration. Register of Charges. Satisfaction of Charges. Consequence of Non-registration.	Borrowing Powers of a company	PPT, Examples		
	Shareholders and Members- Meaning, Eligibility or Membership, Distinction between member and Shareholder, Modes of acquiring Membership, Cessation, Rights of Members, liabilities of members, Issue of Shares	Shareholders and Members	PPT, Videos		

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Dividend. Methods of Dividend policy. EVA Analysis					
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Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

Semester	Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I JULY- AUGUST		UNIT I Definition and characteristics of a company	Basic concept of Company form of Business	PPT, Case Studies, Videos	interpret the legislative framework relating to company as per Companies Act 2013.	<u>Knowledge Based</u> -What is One person Company -Name the various Clauses of MOA	10 Marks 10%
		Types of companies-Public Private, One Person, Holding and Subsidiary, Promotion and incorporation of company e-filing with regard to incorporation of company.	Types of Companies	PPT, Practical Examples		<u>Understanding Based</u> -Compare the Memorandum and Articles of Association -Classify the various kinds of companies	
		Promotion and incorporation of company e-filing with regard to incorporation of company.	Incorporation of Company	PPT, Videos, Examples, Role-Play		<u>Thinking Skills Based</u> -"Company has a separate legal Existence"	
SEPTEMBER		UNIT II Memorandum of Association, Articles of Association, Description of Ultra vires and indoor management.	Preparation of Documents	PPT, Case Studies, Role-Play	prepare the various documents relating to company.	<u>Application Based</u> <u>Thinking Skills Based</u>	10 Marks 10%
		Prospectus: statutory provisions and consequences of	Prospectus	PPT, Case Studies,		-"	



	misstatement in prospectus. Statement in lieu of prospectus, shelf prospectus, abridged prospectus and red- herring prospectus.				Explain the statement in light of Saloman v/s Saloman & Co. Limited	
OCTOBER- NOVEMBER	UNIT III Meaning and kinds of Shares & share capital, Advance mechanism of issue. Share certificate and share warrant	Share Capital	PPT, Examples	summarize the issue of capital.	-Memorandum is a charter document of a company. Comment.	
	Transfer and Transmission of shares.	Transfer and Transmission of shares.	PPT, Examples			

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B.Com Hons. II (SEMESTER III)
COMPANY LAW I (COMH-305)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I JULY- AUGUST	UNIT I Company Law: History, Administration. Application of the Act. Role of NCLT, Whistle Blower Policy, Definition and characteristics of a company.	Basic concept of Company form of Business	PPT, Case Studies, Videos	interpret the legislative framework relating to company as per Companies Act 2013.	<i>Knowledge Based</i> -What is One person Company -Name the various Clauses of MOA	20
	Types of companies-Public, Private, One Person, Holding and Subsidiary.	Types of Companies	PPT, Practical Examples		<i>Understanding Based</i> -Compare the Memorandum and Articles of Association	
	Promotion and incorporation of company E-filing with regard to incorporation of company	Incorporation of Company	PPT, Videos, Examples, Role-Play		-Classify the various kinds of companies	
SEPTEMBER	UNIT II Memorandum of Association, Articles of Association, Doctrine of Ultra vires and indoor management.	Preparation of Documents	PPT, Case Studies, Role-Play	prepare the various documents relating to formation of company.	<i>Application Based</i> <i>Thinking Skills Based</i> -“Company has a separate legal Existence”	30
	Prospectus: statutory provisions and	Prospectus	PPT, Case Studies.			



	consequences of misstatement in prospectus, Statement in lieu of prospectus, shelf prospectus, abridged prospectus and red-herring prospectus.				Explain the statement in light of Saloman v/s Saloman & Co. Limited	
OCTOBER-NOVEMBER	UNIT III Meaning and kinds of Shares & share capital, Advance mechanism of issue, Share certificate and share warrant.	Share Capital	PPT, Examples	summarize the issue of capital.	-Memorandum is a charter document of a company. Comment.	
	Transfer and Transmission of shares.	Transfer and Transmission of shares.	PPT, Examples			

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BBA III (SEMESTER V)

INDUSTRIAL LAW (BBA 505)

Max. Marks : 100 (70Ext: 30 Int)

Min. Marks: 40(28 Ext:12 Int)

Credit: 04

COURSE PLAN

SEM/ Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I JULY	UNIT II laws Relating to Industrial Dispute Act: Meaning of Industrial Dispute, Authorities under the Industrial Dispute Act and their duties.	Industrial Dispute	PPT	Interpret the Legislative framework relating to Industrial Disputes.	<u>Knowledge Based</u> -What do you mean by pen down strike. -What is Lockout.	Knowledge-40 Understanding-40 Higher Order-20
	Strike: Meaning, types and their legality: Lockouts, layoffs and Retrenchment.	Types of disputes	PPT, Examples, Videos		<u>Understanding Based</u>	
AUGUST	UNIT III Workman Compensation Act: objects, scope, employers liability for compensation, obligations and responsibility of an employer.	Law relating to Compensation of Employees	PPT, Examples, Videos	Interpret the Legislative framework relating to Employee insurance, payment of Bonus.	-Explain the various Authorities under Industrial Dispute Act. -Classify the employees who are eligible for Bonus	
	Employee State Insurance Act: Constitution and	Law relating to Insurance of Employees	PPT, Examples, Videos	Payment of Wages	<u>Higher Order</u>	



	functions of employee state Insurance Corporation, Employees State Insurance fund, provision relating to contribution.				<u>Thinking Skills Based</u> -Employee Insurance is essential. Comment. -Suppose you visit a factory for inspection of Health and safety of Workers. On what Provisions will you judge the factory.	
SEPTEMBER- OCTOBER	Minimum Wages Act and Payment of Wages Act: Importance, Definitions and brief study of the provisions.	Law relating to Payment of Wages	PPT. Examples, Videos	Interpret the Legislative framework relating to Wages, Bonus and Factories		
	Payment of Bonus Act: Object, Scope, Application, Eligibility for Bonus and its payment.	Law relating to payment of Bonus to Employees.	PPT. Examples, Videos			
	The Factories Act: Object, Scope, Definitions, Provisions relating to Health, safety and welfare of the workers, working Hours of Adults and Provisions relating to Employment of women in a Factory.	Law relating to Maintaining of Factories	PPT. Examples, Videos, Questionnaire			

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COURSE PLAN

P.G Programs



SOPHIA GIRL'S COLLEGE, AJMER (AUTONOMOUS)

M.Com (PREVIOUS)

SEMESTER I (M.COM PREV)

MAX MARKS: 100(70EXT; 30 INT)

MANAGEMENT ACCOUNTING (COMM-101)

MIN. MARKS: 40(28 EXT; 12 INT)

COURSE PLAN

SEM/ Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I	UNIT I Management Accounting-An Introduction: Nature & Scope, Financial Accounting vs. Cost Accounting vs. Management Accounting: Functions, Techniques, Principles: Scope; Utility: Limitations; Essentials for Success. Management Accountant: Position, Role and Responsibility.	Introduction to Management Accounting	PPT, Examples	Explain the basic Concept of Management Accounting	<u>Knowledge Based</u> -What do you mean by Working Capital -What is Absorption Costing.	Knowledge--25 Understanding-45 Higher Order-30
	Working Capital-Concept, factors affecting working capital requirement, sources of working capital, ascertainment of Working capital requirement.	Working Capital Management	PPT, Practical Questions		<u>Understanding Based</u> -Compare the Marginal and Absorption Costing. -Explain the methods to ascertain working capital.	
	UNIT II Marginal Costing and Break even analysis : Marginal Cost; Marginal Costing and Differential Costing Marginal Costing and Absorption Costing;	Marginal Costing	PPT, Practical Questions	Analyze the Break Even Point.	<u>Higher Order Thinking Skills Based</u> - Management Accountant play a very crucial	
	Contribution Analysis; Cost – Volume Profit Analysis;	Break Even Analysis	PPT, Practical Questions			



	Different types of Break-even Points and Charts; Advantages and limitations of BE Charts; and Marginal Costing, Applications of BEP in sales and Mix Product Lines.				role in decision making. Comment -Management Accounting is one of the branch of Accounting. Comment and also explain its nature and scope.	
	Decisions Involving Alternate Choices: Cost Concepts Associated with Decision making; Evaluation Process; Specific Management Decisions – Make or buy; Expand or buy; Expand or Contract; Change vs. Status Quo;. Retain or Replace; Explaining New Markets; Optimum Product Mix; Adding and Dropping a Product.	Decision Making	PPT, Practical Questions			
	UNIT III Capital Budgeting Decisions: Nature and Kinds of Capital Budgeting Decisions: techniques of evaluating capital budgeting decisions.	Capital Budgeting	PPT, Practical Questions	Judge the Capital Budgeting Decision of Company		
	Management Reporting System.	Management Reporting System.	PPT			

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COURSE PLAN

U.G Programs

2022-23 (II, IV, VI Semester)

Mrs. Yuvnika Sogani
Department of Commerce and Management



B.Com H I (SEMESTER II) (BUSINESS STATISTICS)

Max. Marks : 100 (70Ext; 30Int)
Credit: 04

Min. Marks: 40(28 Ext;12 Int)

COURSE PLAN

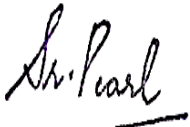
SEM/ Month	UNIT/OPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I JAN- FEB	UNIT I Data Collection & Representation: Meaning, Importance, Scope and Types of data, Frequency distribution, Diagrammatic and Graphical representation.	Statistics as a science as well as art Primary & secondary data , questionnaire & schedules	PPT , Demonstration of samples Framing of questionnaire	Understand the basic concepts of commercial statistics 2. Interpret and solve real –life business problem using the concepts of statistics	<u>Knowledge Based</u> 1. Define statistics? Discuss its functions & limitations? 2. Point out the methods of collection of primary & secondary data?	Knowledge-60 Understanding-30 Higher Order-10
	Statistical Average: Requisite of a good average, Measures of Central tendency, Measure of Dispersion. Application of Central Tendency in Statistics.	Qualitative & quantitative data classification, frequency distribution, Arithmetic mean , median, partition	Explanation through formation of frequency table with tally bars			




FEB- MARCH	UNIT II Moments: Computation of Skewness, Moments & Kurtosis.	Kurtosis	Solving practical questions	Understand and solve problems of measures of central tendency & dispersion, regression, correlation etc.	<u>Understanding Based</u> 1. Differentiate between mean deviation & standard deviation? 2. justify with example why standard deviation is considered as best measure of dispersion ?
MARCH- APRIL	Correlation Analysis- Meaning of Correlation; Causation & Correlation; Scatter Diagram; Partial Correlation; Linear & Nonlinear Correlation; Pearson's Coefficient of Simple, Multiple & Correlation- Calculation and Properties; Rank Correlation. UNIT III Regression Analysis - Meaning; Estimation of Regression Coefficients and Regression Lines; Standard Error of Estimates; Coefficient of Determination.	Degrees of correlation , simple correlation , linear & non- linear correlation Basic regression equations X ON Y, Y ON X	Solving practical questions Solving practical questions		<u>Higher Order Thinking Skills Based</u> Analyze the degree of



	Index Number: Introduction, Types, Constructions of index number, Methods, Tests, Cost of living index number	Index Numbers	Solving practical questions	correlation
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BBA I (SEMESTER II)
Personality Development and General Awareness (BBA 206)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM II Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM II Jan- Feb	UNIT I Introduction : Meaning and Determinants of Personality- biological, psychological and socio- cultural factors., Misconceptions and clarifications, Need for personality development	Personality Development	PPT, Tests	examine once personality through self awareness and self motivation.	<u>Knowledge Based</u> -What do you mean by Self Awareness. -What is SWOT Analysis.	Knowledge--60 Understanding-30 Higher Order-10
	Self-Awareness and Self Motivation: Self analysis through SWOT. Elements of motivation: Seven rules of motivation, Techniques and strategies for self motivation, Motivation checklist and Goal setting based on principle of SMART, Self motivation and life, Importance of self-esteem.	Self Awareness and self Motivation	PPT, Examples, Videos		<u>Understanding Based</u> -Explain the various factors which affect Personality. -Classify the techniques for Self Motivation. <u>Higher Order Thinking Skills Based</u> -Positive thinking	



Feb- March	UNIT II Memory and study skills: Definition and importance of memory, Causes of forgetting, How to forget (thought stopping), how to remember (techniques for improving memory), The technique of passing exams-management of examination fear.	Memory and study skills	PPT, Examples, Videos	apply memory and study skills.	nurtures creativity. Comment. -Suggest few memory techniques you would use for passing Exams	
	Power of positive thinking: Nurturing creativity, decision-making and problem solving, Thinking power- seven steps for dealing with doubt, Traits of positive thinkers and high achievers, Goals and techniques for positive thinking, Enhancement of concentration through positive thinking, Practicing a positive life style.	Positive Thinking	PPT, Examples, Videos			
March- April	UNIT III	Current Affairs	PPT, Examples, Videos	develop as a		



	General Knowledge and Current Affairs: Regional, national and international events, Geographical, political and historical facts, Information on sports and other recreational activities			positive thinkers.		
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BBA II (SEMESTER IV)
FINANCIAL MANAGEMENT I (BBA-405)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM IV Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV Jan- Feb	UNIT I Financial Management: Meaning, Scope, objectives of Financial Management –Profit vs. Wealth Maximization. Financial Management and other Areas of Management --- Liquidity Vs Profitability, Methods of Financial Management, Organization of Finance Function.	Financial Management	PPT, Examples	interpret the concept of financial management and time value of money.	<u>Knowledge Based</u> -What is wealth maximisation. -Name the various sources of finance. <u>Understanding Based</u> -Compare the various sources of finance.	Knowledge--50 Understanding-35 Higher Order-15



	Concept in Valuation: Time Value of Money, Valuation Concepts, Valuation of Securities viz. Preference shares and Equity Shares.	Valuation	PPT, Numericals		-Explain various models of dividend policy.	
Feb- March	UNIT II Sources of Financing: Classification of Sources of Finance, Security Financing, Loan Financing, Project Financing.	Sources of finance	PPT, Examples		<u>Higher Order Thinking Skills Based</u> -Comment on relevance and irrelevance concept of dividend decision. -Wealth maximisation is more appropriate objective of Financial Management then profit maximisation . Comment	
	Capital Structure: Meaning, Capital Structure and Financial Structure, Patterns of Capital Structure, Optimum Capital Structure, Capital Structure Theories, Factors Determining Capital Structure, Capital Structure Practices in India.	Capital Structure	PPT, Numerically	analyze the sources of capital and capital structure.		
March- April	UNIT III Cost of Capital: Concept, Importance, Classification and Determination of Cost of Capital.	Cost of capital	PPT, Examples, Numerically			
	Leverages: Concept, Types of leverages and their significance.	Leverages	PPT, Numerically			

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B.Com H II (SEMESTER IV)
COMPANY LAW II (COMH – 405)

Max. Marks : 100 (70Ext; 30 Int)

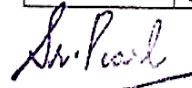
Min. Marks: 40(28 Ext;12 Int)

COURSE PLAN

SEM IV Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV Jan- Feb	UNIT I Debentures: Meaning and types of debentures.	Debentures	PPT	Categorize the various kinds of Debentures Compose the Management of Company.	<u>Knowledge Based</u> -What do you mean by Winding up. Company -Name the various kinds of debentures.	Knowledge--50 Understanding-35 Higher Order-15
	Company membership: Methods of acquiring membership and termination.	Company Membership	PPT, Case Studies, Role-Play		<u>Understanding Based</u> -Compare dissolution and winding up of company. -Classify the various methods of voting.	
Feb- March	UNIT II Company Management: Director, Managing Director and Whole Time Director. Appointment & Retirement of Directors, Disqualifications for Appointment of Director,	Company Management	PPT, Case Studies, Role-Play		<u>Higher Order</u>	



	Rights, Duties and Liabilities of Directors.				<u>Thinking Skills Based</u> -Suppose you want to conduct AGM in your Company. What secretarial procedure you would follow to do so. -Critically evaluate the role of a Company Secretary.
	Company Meetings: Statutory meeting, Annual General meeting, Extraordinary General meeting. Quorum, Notice, Agenda, Motion and Resolution, and Minutes of company meeting, Methods of voting.	Meetings	PPT, Videos, Examples, Role-Play		
March- April	UNIT III Oppression and Mismanagement: Meaning and prevention.	Oppression and Mismanagement	PPT, Examples	Examine the modes of Winding Up	
	Company Secretary: Role & Need, Appointment, Qualification, Power, Duties & Liabilities.	Company Secretary	PPT, Examples		
	Winding-up of company: Meaning, modes of winding up and functions of Company Liquidator.	Winding-up	PPT, Videos		


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B.Com II (SEMESTER IV)

COMPANY LAW (COM – 403)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext; 12 Int)

Credit: 04

COURSE PLAN

SEM IV Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV	UNIT I Debentures: Meaning and types of debentures.	Debentures	PPT	Categorize the various kinds of Debentures and Meetings	<u>Knowledge Based</u> -What do you mean by Winding up. Company -Name the various kinds of debentures.	Knowledge--50 Understanding-35 Higher Order-15
Jan- Feb	Company Meetings: Statutory meeting, Annual General meeting, Extraordinary General meeting. Quorum, Notice, Agenda, Motion and Resolution, and Minutes of company meeting, Methods of voting.	Meetings	PPT, Videos, Examples, Role-Play		<u>Understanding Based</u> -Compare dissolution and winding up of company. -Classify the various methods	
Feb- March	UNIT II Company membership:	Company Membership	PPT, Case Studies, Role-Play	Compose the Management of Company.		



	Methods of acquiring membership and termination.				of voting.	
	Company Management: Director, Managing Director and Whole Time Director. Appointment & Retirement of Directors, Disqualifications for Appointment of Director, Rights, Duties and Liabilities of Directors.	Company Management	PPT, Case Studies, Role-Play		<u>Higher Order Thinking Skills Based</u> -Suppose you want to conduct AGM in your Company. What secretarial procedure you would follow to do so. -Critically evaluate the role of a Company Secretary.	
March- April	UNIT III Oppression and Mismanagement: Meaning and prevention.	Oppression and Mismanagement	PPT, Examples	Examine the modes of Winding Up		
	Company Secretary: Role & Need, Appointment, Qualification, Power, Duties & Liabilities.	Company Secretary	PPT, Examples			
	Winding-up of company: Meaning, modes of winding up and functions of Company Liquidator.	Winding-up	PPT, Videos			

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BBA I (SEMESTER II) Micro Economics (BBA 202)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

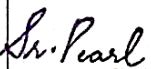
Credit: 04

COURSE PLAN

SEM II Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM II Jan- Feb	UNIT I The Meaning. Scope and methods of micro-economics, basic problems of an economy.	Micro Economics Concept	PPT, Graph diagrams	Analyze the concept of consumer behavior & supply.	<u>Knowledge Based</u> 1.Define Micro economics	Knowledge--60 Understanding-30 Higher Order-10
	Utility analysis. Indifference Curve Analysis, Consumer Surplus,	Cardinal utility, ordinal utility, law of substitution	PPT, Graph diagrams	Demonstrate law of variable proportions & relationship between cost & output.	<u>Underst anding Based</u> -Justify with suitable examples why does the law of diminishing marginal utility operates?	
	Demand Analysis-Meaning of demand, market function. Demand curve, factors affecting demand, increase and decrease in demand, Elasticity of demand,	Demand	PPT, Graph diagrams		2.Compare	



	graphical presentation of price elasticity of demand,				the movement & shift in demand curve ? <u>Higher Order Thinking Skills Based -</u> 1.Examine the difficulties in measuring consumer surplus?
	Supply and elasticity of supply.	Supply	PPT, Graph diagrams		
Feb- March	Unit II- Production Function Meaning. Law of variable Proportions, Returns to scale. Iso-Product Curves meaning and features.	Production Function	PPT, Graph diagrams	Illustrate Production Function and Cost Concepts	
	Cost Concepts – Meaning and types of Costs, Cost-output relationship in short and long run. Break Even Point- Meaning, features and significance.	Cost	PPT, Graph diagrams		
March- April	Unit III- Market Structure and Pricing Theory - Pricing under different market conditions- perfect competition, imperfect competition monopoly and oligopoly. Price discrimination under monopoly and necessary condition and degrees of price discrimination	Market Structure	PPT, Graph diagrams	Illustrate price determination under different types of market	



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