



SOPHIA GIRLS' COLLEGE (AUTONOMOUS), AJMER



COURSE_PLAN_2022-23_MS_POOJA_BALWANI



COURSE PLAN

U.G Programs

Year- 2022-23

I, III & V SEMESTER

Pooja Balwani

Dept of Commerce

S.no	Title of Paper	CODE
1.	Business Economics	COM – 106
2.	Banking Law in India	COM - 306
3.	Monetary & Financial System	COM - 506
4.	Micro Economics	COMH - 104
5.	Money and Banking	COMH - 306
6.	Operation Research	COMH - 504



SOPHIAGIRL'S COLLEGE, AJMER (AUTONOMOUS)

B.COM (SEMESTER I)

BANKING & FINANCIAL MANAGEMENT –I (COM-106)

(Business Economics)

Max. Marks: 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext; 12Int)

Credit:04

COURSE PLAN

SEMI Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage(%)
SEMI Aug - September	UNIT I Meaning , Definition of Business Economics , Role of Business Economics in Decision making . Micro and macro economics , Economic Laws .	Economics ,micro & macro economics	PPT, Graph diagrams	Assess role of business economics , law of diminishing marginal utility & consumer surplus in business decision making	<u>Knowledge Based</u> 1. Define business economics? 2. Define the role of Business economics in decision making	Knowledge--60 Understanding -30 Higher Order-10
	Economic laws. Utility: Cardinal & ordinal approach, law of diminishing marginal utility, law of equi-marginal utility.	Cardinal utility , ordinal utility ,law of substitution	PPT, graph diagrams , Schedules		<u>Understanding Based</u> -1. Justify with suitable examples why does the law	




	Consumer surplus – Meaning , Concept , difficulties in measurement, importance and criticisms.	Rational behavior of consumer , law of diminishing marginal utility	PPT ,graphs diagrams and tables		of diminishing marginal utility operates? 2. Compare the movement & shift in demand curve ?
September - October	UNIT II Indifference curve analysis: consumer equilibrium.	Budget line , price line	Graph diagram & tables	Illustrate indifference curve , law of demand , elasticity of demand	<u>Higher Order Thinking Skills</u> <u>Based</u> -1.Examine the difficulties in measuring consumer surplus? 2. critically evaluate Malthusian theory of population?
	Demand analysis- concept & law of demand	Law of demand , exceptions to law of demand	PPT ,graph diagrams , Schedules		
	Elasticity of demand- meaning, types, methods of measurement and its importance Demand Forecasting: Meaning, objectives and limitations, Determinant Factors, Methods- time series method, modern econometric method, economic indicators.	Price elasticity , income elasticity ,degrees of price elasticity	Graph diagrams , Schedules		
October – November	UNIT III Supply & law of supply, elasticity of supply. COMMODITY PRICING: general theory of value, change in demand and supply and their effects on equilibrium price, time element in price determination.	Law of supply , determination of equilibrium price	Graph diagrams, Schedules	Evaluate the theories of population , law of supply , efficiency of labour	

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Capital formation, efficiency of labour	Efficiency of labour, factors affecting efficiency of labour	PPT, videos, graph diagrams			
Malthusian and Optimum theory of population	Malthusian cycle, optimum population	Presentation s,	Summarize principles of economics which are applicable in business		


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B.Com II(SEMESTERIII)
Banking and Financial Management (PAPERII)(COM-306)

(Banking Law in India)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEMIII Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
July – August	UNIT – I Banking Legislation In India Reserve Banking of India Act,1934- Sec 1,3,6-13, 18-30, Banking(Regulation) Act 1949- Sec 5, 6, 8-18, 37- 44;	Features of RBI act , banking regulation act , banking companies act , Scheduled banks , non Scheduled banks	PPT,	Explain Reserve banking of Indiaact,193 4, banking(regu lation)act 1949	<u>Knowledge Based</u> -What is bank rate? <u>Understa ndingBas ed</u> -Compare general and	Knowledge-50 Understanding-35 Higher Order-15



	Banking Companies(Acquisition of undertaking& transfer) Act,1970- Sec 1-10				special relationship	
September-October	UNIT II BANKERCUSTOMER RELATIONSHIP Definition of the term banker& customer, general& special relationship, termination of relationship, pass book,	Study of basics of banking system and how it works	Practical knowledge of operating the bank account	Point out relationship between banker & customer& to enumerate types of customer & accounts	-identify the methods of terminating banker customer relationship. <u>Higher Order Thinking Skills</u> <u>Based</u> A drunkard has certain regulations for operating bank account. Elaborate the statement.	
	types of accounts and their operation, types of customer.					
	E- Banking- introduction, advantages, techniques, types, functions, dimensions& fund transfer, E-banking risks & frauds	Online fund transfer, mobile banking, internet banking	Demonstration of an online transaction, Videos, Presentations			



October – November	UNIT III Negotiable Instrument Concept and elements, types; cheque, bills, promissory notes, crossing, acceptance, endorsement, protesting, presentation, Dishonour (with special reference to Section 138, Negotiable Instrument Act, 1881), noting and protesting of negotiable instrument. Paying And Collecting Bank : Rights, duties, protection.	bills of exchange, dishonor, noting, collecting bank	Demonstration in different negotiable instruments, Presentations, storytelling,	Differentiate between types of negotiable instruments, Summarize functions of paying & collecting bank.
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B.Com III(SEMESTER V)

Banking and Financial Management (PAPER II)(COM-506)

(Monetary and Financial System)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM V Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
July – August	UNIT – I Money:- meaning, functions, role, type of money, Monetary Standard, Methods of note issue..	Monetary standard, gold standard	Presentations, discussions	Develop an understanding of role and functions of money	<u>Knowledge Based</u> -Define money <u>Understanding Based</u> -Compare the measures of	Knowledge-40 Understanding-40 Higher Order-20
	High powered money: meaning and uses; sources of change in high powered money,	High powered money, components of	Presentations, group discussions, videos	Conclude on working of money & banking system		



	Alternative measures to money supply in India- Their different components. Elementary study of demand for money	money supply		prevailing in India	money supply in India. -identify the different instruments of money market. <u>Higher Order Thinking Skills Based</u>
September – October -	UNIT II Financial Systems meaning, Significance, Components, Financial intermediaries, Markets and Instruments and their functions. Money and capital market.	Study of different components of financial system and detailed study of money and capital market.	Practical knowledge with discussions	Summarize the entire financial system of India.	The general price levels are rising. In your opinion Formulate a suitable for controlling it ? Inflation is unjust , deflation is Inexpedient . Discuss ?
	Devaluation of money, Inflation, stagflation, Deflation and its control, Merits and Demerits.	Devaluation ,money supply , concept of aggregate demand and supply	PPT and discussion method		
November	UNIT III Credit Creation by Bank, Credit Creation process, . Determination of money Supply and Total Bank Credit, Monetary Policy and Techniques of Credit Control ,Fiscal Policy.	Creation creation , tools of controlling and expanding credit in Economy	Problem solving , blended learning, group discussions , presentations	Debate on the monetary and fiscal policy of India	

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B.Com Hons. I (SEMESTER I)
(COMH-104)

(Micro Economics)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)


Credit: 04

COURSE PLAN

SEMI Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeighta ge(%)
August – September	UNIT – I Introduction: Definition and scope of economics, Types of Economic Analysis, Production Possibility Curve	Introduction to the concept of economics, positive and normative economics	Presentations , demonstration , brain storming and group discussion	1. Understand basic Economic theories and decision taking in Economics	<u>Knowledge Based</u> -Define normative economics	Knowledge- 60 Understanding -30 Higher Order- 10
	Consumer theory Utility approach: law of diminishing marginal utility & law of equi marginal utility Indifference curve approach: properties and consumer equilibrium	Law of Diminishing marginal utility , opportunity cost , & marginal rate of substitution	Presentations , demonstration , brain storming and group discussion, Schedules , graph & tables	2. Understand the basic Microeconomic Analysis instruments		
	Demand and Supply: Determinants of demand, movement vs shift in demand curve, determinants of supply, movement along supply curve, law of demand and supply, elasticity of demand and supply	Law of demand , elasticity of demand , law of supply , factors affecting supply , elasticity of supply		3. Acquire the necessary skills to analyze certain economic aspects	<u>Understanding Based</u> -Compare the movement and shift in supply curve	

		Production theory: Production function, law of variable proportion, ISO quants Cost concept: Introduction, Kinds of cost, Cost in Short Run and cost in Long Run Economies of scale: Internal Economies and external economies	substitution, law of variable proportions Understanding of TC, AC, MC and their types The benefits of large scale production	Presentations, demonstration, brain storming and group discussion, Schedules, graph & tables	-Identify the reasons for downward slope of indifference curve <u>Higher Order Thinking Skills Based</u> Elaborate how price and output is determined under perfect competition. Critically Evaluate Liquidity Preference theory of Interest.	
	November – December	UNIT III Market structure and factor pricing: Perfect competition: features, determinants of price and output in short run and long run Monopoly: Features, Determinants of Price and Output in the Short and Long run, concept of Price Determination Monopolistic competition: features, determinants of price and output in the short and long run Oligopoly: Features, Determination of price and Output, Price Rigiditv.	Determination of price and output with TR & TC approach and MR and MC approach	Presentations, group discussions,	Understand various market structures and factor pricing	
		Interest: Liquidity Preference theory of Interest Profit: Modern and innovative theory Rent: Only Ricardian and modern theory Wages: Marginal Productivity and Modern theory of Wages				


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B.Com Hons. II(SEMESTERIII)

(COMH-306)

(Money & Banking)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

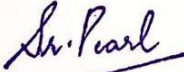
Credit: 04

COURSE PLAN

SEM III Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
July	UNIT – I Money- Definition, Functions, importance, Classification of money and paper currency standards: Money supply Components and Determinants, Measurement of Money. Supply in India, Present Monetary System in India. Theories of Value of Money: The Quantity theory, fisher, Cambridge and Keynesian Equations.	Money supply concept , monetary standard , relationship between value of money and price of money , relationship between Qty of money and value of money	Presentations , group discussions , story telling	Interpret the concept of Money and its types Understand the concept and use of Money Supply.	<u>Knowledge Based</u> -Define Process of credit creation	Knowledge-50 Understanding-35 Higher Order-15
August – September	UNIT – II Commercial Banks- Meaning, definition, functions and importance, types and organization of Banks, banking operation- main liabilities and assets of Bank, Process of Credit creation, Retail Banking. State Bank of India- History, objectives, Functions, Structure, Organization, Working and progress.	Commercial bank functions , credit creation , retail banking , SBI	Presentations , group discussions , brainstorming and explanation through videos	Acquire the knowledge about Banking system in India	<u>Understanding Based</u> -Compare the Functioning of other commercial banks with that of State bank of India	



	Banking Regulation Act. 1949 (Section 5, 6, 8-18, 37-47). Structure of Commercial Banking System in India. Regional Rural Banks. Cooperative Banking	Features of banking regulation act, 1949, working of Regional rural banks	Presentations, group discussions Quiz, Videos			
October – November	UNIT III Central Banking: An overview. Reserve Bank of India - Objective, organization, functions and working, NABARD. Plastic Money-Credit and Debit card system in India. Development Banks and Other Non Banking Financial Institutions, IDBI, ICICI, IFCI, SFCS, SIDBI, Interest Rates in India - Administered rates and market determined rates, their trends since 1951. Investment Banks: An Overview	NABARD, functioning, role of Development financial institutions.	Videos, presentations,	Develop the skill for banking operations.	<u>Higher Order Thinking Skills Based</u> Elaborate how SBI performs its functions with the help of other commercial banks in the Country Interpret the top to bottom functioning of agricultural finance in India functions	


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SOPHIA GIRL'S COLLEGE, AJMER (AUTONOMOUS)

B.COM HONS (SEMESTER V)

(COMH-504)

(Operation Research)

Max. Marks: 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12Int)

Credit:04

COURSE PLAN

SEM/ Month	UNIT/TOPIC	Concepts/ facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
July – August	Operations Research: Introduction, Definition, scope of Operations Research, characteristics, Process of Operations Research. Quantitative approach to decision making, models & modeling in Operations Research. Limitation of operation. Linear programming: Structure of linear program model, Assumption, Advantages, Limitations, General mathematical model, Guidelines for formulation of linear programming model Graphic and Simplex Methods, Concept of Dual.	Optimum Solution , Objective Function , Constraints , Slack Variable , Artificial Variable	PPTS . Problem Solving through Practical Questions	1.Understand the basic concept of operational research.	<i>Knowledge Based :</i> What do you mean by feasible Solution Explain the Rule of Dominance <i>Understanding Based :</i> Show how to balance transportation problem when it is unbalanced :Practical Questions from Book on Simplex and Graphical method of LPP	Knowledge-40 Understanding-40 Higher Order-20
Sept – October	UNIT-II Transportation and Assignment: Transportation problem, General structure of transportation problem, methods of finding initial basic feasible solution (NWCM, LCM	Optimum Allocation of resource , Basic Feasible	Problem Solving through Practical Questions	2. Develop the skill to compute transportation and assignment	<i>Higher order</i> Practical Questions on Minimization of Cost in transportation problem	



	& VAM), test for optimality (MODI Method), degeneracy (theory only), Assignment problems, Introduction, General structure, problems on minimization & maximization	Solution , Optimum Solution , Prohibited Assignment			Practical question on maximization & minimization on Assignment	
November	UNIT-III Network Analysis: CPM and PERT, Crashing. Theory of games- formulation of game models, Two person Zero sum games & their solution, 2 x N and M x 2 games, M x N game, pure with saddle point, Mixed strategies (Graphical and algebraic methods), Limitations of game theory. Queuing Theory (only single server and single channel).	Critical path , PERT , saddle point , rule of Dominance	Problem Solving through Practical Questions	3. Analyse the game theory 4. Interpret concept of network analysis	Practical Questions on Finding critical Path , Solving 2 person zero sum game and mixed strategy problems	

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COURSE PLAN – 2022-23

EVEN SEMESTER

(U.G. PROGRAM)

MS POOJA BALWANI
Asstt Professor
Deptt. of Commerce



B.Com I(SEMESTERII)

Banking and Financial Management (PAPERII)(COM-206)

(Production Function and Factor Pricing)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEMII Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
SEMII	UNIT – I					
	Production function- cobb douglass equation, laws of return, Iso product curve, least combination of factors, returns to scale.	Introduction to long run and short run production function	Presentations , group discussions	Illustrate production function, law of returns ,ISO product curve	<u>Knowledge Based</u> -What is an ISO product curve?	Knowledge--60 Understanding-30 Higher Order-10
	Cost analysis - classification &its determinants.	Basics of cost and it's types	Presentations , group discussions		-Define the law of variable proportions.	
	Revenue analysis- meaning &types. Revenue Determination in Perfect Competition , Imperfect Competition and Monopoly	Meaning of revenue and it's behaviour in different markets				



	UNIT II MARKET- definition and classification, price and output determination under perfect, imperfect, monopoly, discriminating monopoly and oligopoly competition.	Understanding different types of markets	Presentations , group discussions , brain storming sessions	Demonstrate price and output determination in perfect , imperfect, monopoly, oligopoly competition	<u>Understanding Based</u> -Identify the different types of costs. - <u>Higher Order Thinking Skills Based</u> -Elaborate how the price and output can be determined under imperfect competition? -Discuss the different methods of calculation of National Income.	Head Department of Commerce Sophia Girls' College (Autonomous), Ajmer
	Marginal productivity theory; Wages – concept, kinds and modern theory; Rent-concept; Ricardian and modern theories; quasi rent.	Learning the concept and types of wages	Presentations , group discussions , brain storming session			
	UNIT III Interest- concept, liquidity preference theory & modern theory of interest. Profit-concept, risk, innovation, modern & uncertainty theories of profit	Understanding the different theories related to the factors of production	presentations and group discussions	Interpret different theories of interest & profit & concept of national income		
	National income Concept, measurement, distribution & economic	concept of national income , methods of calculating national income		Summarize different types of market, theories of rent interest & profit		

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B.Com Hons I (SEMESTER II)
Banking and Financial Management (COMH-205)
(Macro Economics)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM II Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
	UNIT – I Introduction to Macro Economics– Meaning and Definition, Characteristics and Scope, Macro Economic Variables	Introduction to macro economics and understanding the flow of income	Presentations , group discussions , brain storming sessions	Understand the level of national income leading to economic growth, 2. Understand about money supply and inflation and price levels 3 Understand the various measures of economic performance	<u>Knowledge Based</u> -What is circular flow of income? <u>Understa ndingBas ed</u> -Compare GDP, GNP, NNP. -identify the methods calculation of national income.	Knowledge-50 Understanding-35 Higher Order-15
	MeasureofEconomicPerfor mance: Circularflowofecono micactivitiesandIncome:TwoS ectorEconomy,FourSector Economy					
	National Income: Concept, GDP, GNP, NDP, NNP, PerCapita Income, Personal Disposable Income, Measurement of National Income, Uses	Concepts of national income , methods of measurement	Presentations , Group discussions , brain storming sessions	4. Understand the business cycle and macroeconomic		
	Difficulties in the measurement of National Income					

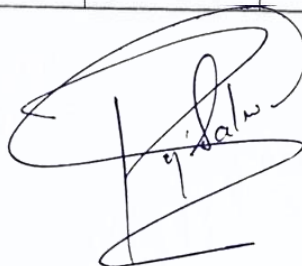



	UNIT II Money Supply and Inflation: Demand and Supply for Money, Concept of Money Supply, Value of Money Inflation: Introduction, Causes of Inflation, Inflation and Employment, Control of Inflation. Aggregate Price Level: Consumer Price Index, Wholesale Price Index, GDP Deflator Level of Investment, Unemployment, Balance of payments	Conceptual framework of aggregate demand and aggregate supply and their uses	Presentations , Group discussions , brain storming sessions , videos , E- content lectures		<u>Higher Order Thinking Skills Based</u> -Elaborate the causes of inflation and how can it be controlled? Evaluate the IS-LM model.	
	UNIT III Business Cycle: Introduction, Features of Business Cycles, Phase of business cycles, Causes and Effects of Business cycle, Controlling Business Cycles: Fiscal Policy, Monetary Policy and Exchange rate Policy	To study concept of business cycles and its causes, effects and how it can be controlled.	Presentations , Group discussions , sessions , videos , E- content lectures	Understanding the Business Cycle and macro Economic Indicator		



	Macroeconomic Aggregates: Aggregate demand, Aggregate Supply, Aggregate Output, Aggregate Consumption, IS-L M model- The interaction of Real and Monetary sectors of The economy.	Understanding of the macroeconomic aggregates	Presentations , Group discussions , brain storming sessions , videos , E- content lectures	Understanding of the macroeconomic aggregates and their application in different sectors of economy		
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B.COM II (SEMESTER IV)
BANKING & FINANCIAL MANAGEMENT (COM-406)

(BANKING PRACTICE IN INDIA)


Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

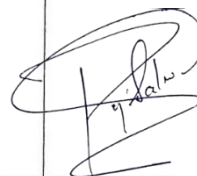
Credit: 04

COURSE PLAN

SEM IV Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV	UNIT I - Crypto Currency – Meaning , Characteristics and its working Capital Adequacy- Basel norms Non Performing Assets- meaning, types, causes, measures to control Mergers and Acquisition in banking sector- concept, need and advantages	Block Chain Technology, capital adequacy norms , NPA , merger & Acquisition	PPT , problem solving activities , brainstormin g , group discussion, story telling activities	classify the different types of letter of credit Evaluate the advances that banks grant against marketable Securities	<i>Knowledge based</i> What are the measures to control Non performing Assets Name the recent mergers in commercial banking industry in India <i>Understandi ng based</i> Discuss the different	Knowledge--50 Understanding- 35 Higher Order-15
	UNIT II NVESTMENT AND LENDING OF BANKING FUNDS: Principles of investment, profitable and non- profitable	Principles of investment , CRR, SLR Document of title of goods ,life insurance policy , supply bills	PPT , problem solving activities , brainstormin g , group discussion,			

		investments in funds Bankers advance against marketable securities.	,railway receipts			risks involved in providing loans in providing loans against document of title of goods Identify the precautions banker will take while giving advances against life insurance policy <i>Higher order thinking skills</i> Discuss the precautions which must be taken for negotiating bill under LOC	
		UNIT III LETTER OF CREDIT Meaning, characteristics & nature. Types of letter of credit- personal and Commercial letter of credit Procedure of opening letter of Credit, precaution in making payment of letter of Credit. Frauds in banks, types and its prevention.		PPT & Videos , group discussions , presentations , E- content audio Quizzes , , Videos	Examine the concepts of , capital adequacy, Non Performing Assets Summarize the system of banking practiced in India		Healy Department of Commerce Sophia Girls' College (Autonomous), Ajmer


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B.Com III (SEMESTER VI)

Banking and Financial Management (PAPER II) (COM-606) (Banking and Financial Institutions)





Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04 **COURSE**

PLAN

SEM VI Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks/Weightage(%)
	UNIT – II Interest Rates : Various Rates (viz, Bond, Bill & Deposit Rates) with reference to India Administered Rates and market Determined Rates, Sources of Difference in Rates of Interest, Behaviour of Average Level of Interest Rates.	Market oriented interest rates , administered rates	Group discussion , presentations , quizzes ,	Understand different theories of money .	<u>Knowledge Based</u> -Define administered & market oriented interest rate <u>Understanding</u> <u>Based</u> Fisher or Cambridge version which theory of money is superior to both -Identify the role of IMF in maintaining	Knowledge-40 Understanding-35 Higher Order-25
	Value of Money- Quantity Theory of Money, Fisher, Cambridge and Keynes Approach.	Velocity of money , credit money , money supply concept	Presentations, group discussions, Videos , E-content tutorials			

	UNIT II International Financial Institutions and its affiliates, International monetary fund, International Bank for Reconstructions and Development, IDA, IFC and ADB-objectives, functions, organisation, achievement and shortcomings.	Functions of different financial institutions	Presentations , group discussions , videos , quizzes	Appraise the role of international financial institutions	international liquidity. <u>Higher Order Thinking Skills Based</u> -Appraise the present credit policy of R.B.I. Evaluate the achievements of World bank in providing finance for developing countries	
	UNIT III Problems and Policies of allocations of Institutional Credit, Problems between the Government and the Commercial Sector, Inter-Sectoral and Inter-Regional problems, problems between large and small borrowers,	Institutional credit and it's implications for the commercial sector and the government	Presentation and group discussion method	Determine the problems in allocation of industrial credit . Summarize the problems faced by large borrowers in raising credit from different		
 PRINCIPAL SOPHIA GIRLS' COLLEGE (AUTONOMOUS) AJMER	Banking and Financial Reforms in India, R.B.I. functions, Present Credit its limitations.	Money market , capital market , techniques of credit control .	Group discussions, presentations ,			 Head Department of Commerce Sophia Girls' College (Autonomous), Ajmer



COURSE PLAN

PG PROGRAM

2022-23

Ms. POOJA BALWANI
Asstt. Professor
Deptt of Commerce



SEMESTER IV M.COM (ABST) FINAL MANAGEMENT OF FINANCIAL SERVICES

(COMM- 404)

Max. Marks: 100(70Ext; 30Int)

Min Marks: 40(28Ext;12Int)

Credit: 06

SEM/ Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV <i>Feb</i>	UNIT- I Management of Financial services: Concepts, Evolution and Objectives Financial system: Content, Feature and Trends. Structure of Indian Financial System An overview. Banking Services: commercial. Development, Investment and International banking – issues, trends and challenges.	Financial Markets	Presentations ,group discussions , , videos , understanding through practical questions	Interpret the concept of management of financial and banking services. Understand the concept of merchant banking and lease financing.	Knowledge based What do you mean by with recourse factoring ? Define money market mutual funds ? Understanding based Distinguish between commercial bank & merchant bank	Knowledge--20 Understanding-40 Higher Order-40
<i>March-April</i>	UNIT II Merchant Banking: Nature functions, scope & regulation. An overview of current merchant Banking. Micro finance – product & process innovation. Lease financing and hire Purchase – Industry, Size and scope, evaluation of lease transaction Factoring, forfeiting, Discounting, Real estate financing, consumer credit and plastic money – concept,	Merchant banking, Types of leases, Factoring , with recourse , without recourse factoring	Presentations , Group Discussions , Videos , Understanding through practical questions	..	Discuss the guidelines issued for the merchant bankers by SEBI & discuss their progress & problems	



	financing, consumer credit and plastic money – concept, working & uses. .					
May	UNIT III Mutual fund: concept, issues and challenges, computation of NAV Role of AMFI	Mutual fund unit vs share , NAV , Open ended & close ended funds	Presentations , videos , understanding through practical questions	Acquire the necessary skills to compute NAV of mutual funds	Higher order thinking skills Practical questions from text book	
			Presentations , videos , understanding through practical questions		Analyse the factors to be considered by a banker while granting credit for hire purchase business	

Dr. Pearl
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May 2023

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