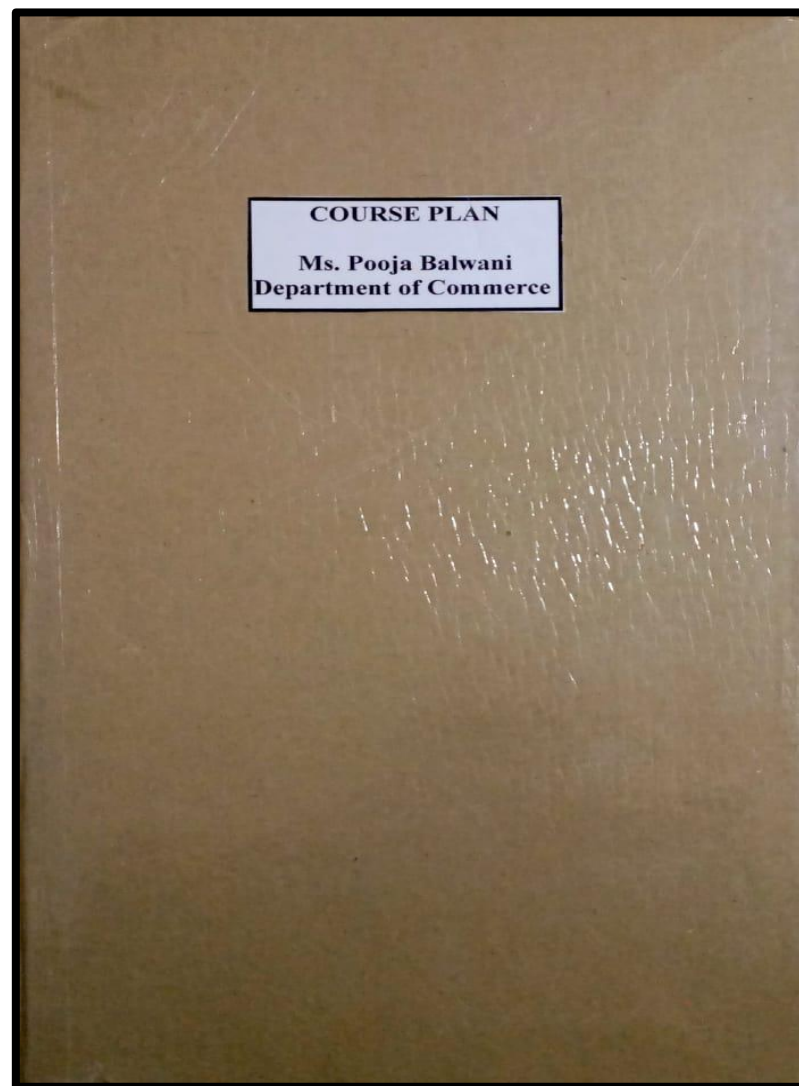




SOPHIA GIRLS' COLLEGE(AUTONOMOUS), AJMER



COURSE_PLAN_2020-21_MS_POOJA_BALWANI



B.Com Hons. I (SEMESTER I) (COMII-104)

(Micro Economics)

Max. Marks :100 (70Ext; 30 Int)
Credit: 04

Min. Marks: 40(28 Ext;12 Int)

COURSE PLAN

SEMI Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
Aug	UNIT – I Introduction: Definition and scope of economics, Types of Economic Analysis, Production Possibility Curve	Introduction to the concept of economics, positive and normative economics	Presentations , demonstration , brain storming and group discussion	1.Understand basic Economic theories and decision taking in Economics	<u>Knowledge Based</u> -Define normative economics	Knowledge-60 Understanding-30 Higher Order-10
Sept	Consumer theory Utility approach: law of diminishing marginal utility & law of equi marginal utility Indifference curve approach: properties and consumer equilibrium	Law of Diminishing marginal utility , opportunity cost , & marginal rate of substitution	Presentations , demonstration , brain storming and group discussion, Schedules , graph & tables	2. Understand the basic Microeconomic Analysis instruments	<u>Understanding Based</u> -Compare the movement and shift in supply curve -Identify the reasons for downward slope of indifference curve	
	Demand and Supply: Determinants of demand, movement vs shift in demand curve, determinants of supply, movement along supply curve, law of demand and supply, elasticity of demand and supply	Law of demand , elasticity of demand , law of supply , factors affecting supply , elasticity of supply		3. Acquire the necessary skills to analyze certain economic aspects	<u>Higher Order Thinking Skills Based</u> Elaborate how price and output	



Quoby	UNIT II Theory of production and cost: Production theory: Production function, law of variable proportion, ISO quants	Marginal rate of technical substitution, law of variable proportions	Presentations, demonstration, brain storming and group discussion, Schedules, graph & tables	is determined under perfect competition.	
	Cost concept: Introduction, Kinds of cost, Cost in Short Run and cost in Long Run	Understanding of TC, AC, MC and their types			
	Economies of scale: Internal Economies and external economies	The benefits of large scale production			



Dec-Jan

UNIT III

Market structure and factor pricing:

Perfect competition: features, determinants of price and output in short run and long run

Monopoly: Features, Determinants of Price and Output in the Short and Long run, concept of Price Determination

Monopolistic competition: features, determinants of price and output in the short and long run

Determination of price and output with TR & TC approach and MR and MC approach

Presentations , group discussions

Understand various market structures and factor pricing

Feb.

Interest: Liquidity Preference theory of Interest

Profit: Modern and innovative theory

Rent: Only Ricardian and modern theory

Wages: Marginal Productivity and Modern theory of Wages

Demand and supply forces of demand & supply of Entrepreneur

Demand & Supply forces of demand of labour and supply of labour ,

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SOPHIA GIRL'S COLLEGE, AJMER (AUTONOMOUS)

B.COM (SEMESTER I)

BANKING & FINANCIAL MANAGEMENT -I (COM-106)

(Business Economics)


Max. Marks :100 (70Ext; 30 Int)


Min. Marks: 40(28 Ext; 12 Int)


Credit:04

COURSE PLAN

SEMI Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEMI Aug	UNIT I Meaning , Definition of Business Economics , Role of Business Economics in Decision making . Micro and macro economics , Economic Laws .	Economics ,micro& macro economics	Presentations , group discussions , brain storming	Assess role of business economics , law of diminishing marginal utility& consumer surplus in business decision making	<u>Knowledge Based</u> 1. Define business economics? 2. Illustrate micro & macro static with diagram?	Knowledge-- 60 Understanding -30 Higher Order-10
	Economic laws. Utility: Cardinal & ordinal approach, law of diminishing marginal utility, law of equi- marginal utility.	Cardinal utility , ordinal utility ,law of substitution	Presentations , group discussions , brain storming		<u>Understandin g Based</u> -1. Justify with suitable examples why does the law	

	Consumer surplus	Rational behavior of consumer , law of diminishing marginal utility	Presentations , group discussions , brain storming sessions	business decision making	<u>Understanding Based</u> -1.Justify with suitable examples why does the law of diminishing marginal utility operates? 2.Compare the movement & shift in demand curve ? <u>Higher Order Thinking Skills Based</u> -1.Examine the difficulties in measuring consumer surplus? 2. critically evaluate Malthusian theory of population?
Sept-Oct	UNIT II Indifference curve analysis: consumer equilibrium.	Budget line , price line	Graph diagram & tables Presentation	Illustrate indifference curve , law of demand , elasticity of demand	
	Demand analysis- concept& law of demand	Law of demand , exceptions to law of demand	Presentations , group discussions , brain storming PPT ,graph diagrams , Schedules		
Sept-Oct	Elasticity of demand- meaning, types, methods of measurement and its importance Demand Forecasting: Meaning, objectives and limitations. Determinant Factors, Methods- time series method, modern econometric method, economic indicators.	Price elasticity , income elasticity ,degrees of price elasticity	Graph diagrams , Schedules		
Dec-Feb	UNIT III Supply& law of supply, elasticity of supply. COMMODITY PRICING: general theory of value, change in demand and supply and their effects on equilibrium price, time element in price determination.	Law of supply , determination of equilibrium price	Graph diagrams, Schedules	Evaluate the theories of population , law of supply , efficiency of labour	
PRINCIPAL SOPHIA GIRLS' COLLEGE	Capital formation, efficiency of labour	Efficiency of labour , factors affecting efficiency of labour	Presentation s , group discussions , brain storming		
	Malthusian and Optimum theories of population	Malthusian cycle , optimum population	Presentations	Summarize principles of economics which are applicable in business	


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B.Com II(SEMESTERIII)
Banking and Financial Management (PAPERII) (COM-306)

(Banking Law in India)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEMIII Month	UNIT/TOPIC	Concepts /facts	Teachin g Pedagog y	Learning Outcomes	Questions	MarksWeightage(%)
July Aug.	UNIT – I Banking Legislation In India Reserve Banking of India Act,1934- Sec 1,3,6-13, 18-30, Banking(Regulation) Act 1949- Sec 5, 6, 8-18, 37- 44;	Features of RBI act , banking regulation act , banking companies act , Scheduled banks , non Scheduled banks	Presentations group discussions ,	Explain Reserve banking of Indiaact,1934, banking(regulati on)act 1949	<u>Knowledge Based</u> -What is bank rate? <u>Understa ndingBas ed</u> -Compare general and special relationship -identify the methods of	Knowledge-50 Understanding-35 Higher Order-15
	Banking Companies(Acquisition of undertaking& transfer) Act,1970- Sec 1-10					



Sept-Oct

UNIT II

BANKER CUSTOMER RELATIONSHIP

Definition of the term banker & customer, general & special relationship, termination of relationship, pass book,

types of accounts and their operation, types of customer.

Study of basics of banking system and how it works

Practical knowledge of operating the bank account

Point out relationship between banker & customer & to enumerate types of customer & accounts

terminating banker customer relationship.

Higher Order Thinking Skills Based

A drunkard has certain regulations for operating bank account. Elaborate the statement.

E- Banking- introduction, advantages, techniques, types, functions, dimensions & fund transfer, E-banking risks & frauds

Online fund transfer, mobile banking, internet banking

Demonstration of an online transaction, Videos,

Nov-Jan

UNIT III

Negotiable Instrument Concept and elements, types; cheque, bills, promissory notes, crossing, acceptance, endorsement, presentation, Dishonour (with special reference to Section 138, Negotiable Instrument Act, 1881), noting and protesting of negotiable instrument. Paying And Collecting Bank : Rights, duties, protection.

bills of exchange, dishonor, noting, protesting, paying & collecting

Demonstration on different negotiable instruments, Presentations, storytelling

Differentiate between types of negotiable instruments
Summarize functions of paying & collecting bank.

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B.Com Hons. II (SEMESTER II)
(COMH-306)
(Money & Banking)
 Min. Marks: 40(28 Ext; 12 Int)
COURSE PLAN

Max. Marks : 100 (70Ext; 30 Int)

Credit: 04

SEM I Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage(%)
July - Aug	UNIT - II Commercial Banks- Meaning, definition, functions and importance, types and organization of Banks, banking operation- main liabilities and assets of Bank, Process of Credit creation, Retail Banking, State Bank of India- History, objectives, Functions, Structure, Organization, Working and progress.	Commercial bank functions, credit creation, retail banking, SBI	Presentations, group discussions, brain storming and explanation through videos	Acquire the knowledge about Banking system in India	<u>Knowledge Based</u> -Define Process of credit creation <u>Understanding Based</u> -Compare the Functioning of other commercial banks with that of State bank of India <u>Higher Order Thinking Skills Based</u> Elaborate how SBI performs its functions with the help of other commercial banks in the Country Interpret the top to bottom functioning of agricultural finance in India functions	Knowledge- 50 Understanding-35 Higher Order-15



Sept-Oct	Banking Regulation Act. 1949 (Section 5, 6, 8-18, 37-47). Structure of Commercial Banking System in India. Regional Rural Banks. Cooperative Banking	Features of banking regulation act, 1949, working of Regional rural banks	Presentations, group discussions Quizes, Videos			
Nov-Jan	UNIT III Central Banking: An overview. Reserve Bank of India - Objective, organization, functions and working, NABARD. Plastic Money-Credit and Debit card system in India. Development Banks and Other Non Banking Financial Institutions, IDBI, ICICI, IFCI, SFCS, SIDBI, Interest Rates in India - Administered rates and market determined rates, their trends	NABARD, functioning, role of Development financial institutions.	Videos, presentations,	Summarize the use of statistics in Business Problem.	 Head Department of Commerce Sophia Girls' College (Autonomous), Ajmer	



Nov-Jan

UNIT - 1

Money- Definition, Functions, importance, Classification of money and paper currency standards: Money supply Components and Determinants, Measurement of Money. Supply in India, Present Monetary System in India. Theories of Value of Money: The Quantity theory, fisher, Cambridge and Keynesian Equations.

Money supply concept , monetary standard , relationship between value of money and price of money , relationship between Qty of money and value of money

Presentations , group discussions , story telling

Interpret the concept of Money and its types

. Understand the concept and use of Money Supply.

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B.Com III (SEMESTER V)

Banking and Financial Management (PAPER II) (COM-506)

(Monetary and Financial System)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM V Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
July - Aug	UNIT - I Money:- meaning, functions, role, type of money, Monetary Standard, Methods of note issue..	Monetary standard , gold standard	Presentations , group discussions	Develop an understanding of role and functions of money	<u>Knowledge Based</u> -Define money	Knowledge-40 Understanding-40 Higher Order-20
	High powered money: meaning and uses; sources of change in high powered money, Alternative measures to money supply in India- Their different components. Elementary study of demand for money	High powered money , components of money supply	Presentations , group discussions , videos	Conclude on working of money & banking system prevailing in India Summarize the entire financial system of India	<u>Understanding Based</u> -Compare the different measures of money supply in India. -identify the different instruments of money market. <u>Higher Order Thinking Skills</u>	



Sept-Oct

UNIT II

Financial Systems meaning, components of financial system and detailed study of money and Markets and Instruments and capital market. their functions.

Study of different components of financial system and detailed study of money and capital market.

Practical knowledge with discussions

Summarize the entire financial system of India.

Based

The general price levels are rising. In your opinion Formulate a suitable for controlling it ?

UNIT II- Money and capital market.

Devaluation of money, Inflation, stagflation, Deflation supply, concept of and its control, Merits and Demerits.

Devaluation, money supply, concept of aggregate demand and supply

PPT and discussion method

Inflation is unjust, deflation is Inexpedient. Discuss ?

Nov-Jan

UNIT III

Credit Creation by Bank, Credit Creation process, Determination of money Supply and Total Bank Credit, Monetary Policy and Techniques of Credit Control, Fiscal Policy.

Creation creation, tools of controlling and expanding credit in Economy

Problem solving, blended learning, group discussions, presentations

Debate on the monetary and fiscal policy of India

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SOPHIA GIRL'S COLLEGE, AJMER (AUTONOMOUS)

M.COM (FINAL)

PROJECT MANAGEMENT (COMM-305A)

MAX MARKS: 100(70EXT; 30 INT)

MIN. MARKS: 40(28 EXT;12 INT) Credit : 06

COURSE PLAN

SEMESTER III (M.Com Final)

SEM/ Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM I July-Aug	<u>UNIT-I</u> Project Management: Concept, Characteristics of project, Project Management Functions. Project Management systems: Concept, Types, System Analysis, Methodologies and System Development Cycle.	Project management functions, system development cycle	Presentations, group discussions, PPT, Explanation through videos	Understand the basic concept of project management, project management system and system development cycle.	<u>Knowledge Based:</u> Explain the integrative project management functions. Describe the entire system development cycle	Knowledge--20 Understanding-40 Higher Order-40
					<u>Understanding Based</u> Interpret the importance of technical analysis in a project	
					<u>Higher Order Thinking Skills Based</u> Analyze the Social cost and benefits in a project of construction of an industry.	
					Practical questions	
Sept-Oct	<u>UNIT-II</u> Project Feasibility Study: Market Analysis, Technical Analysis, Financial Analysis. Project Evaluation,	Technical analysis, project feasibility Evaluation of a project,	Presentations, group discussions PPT, Videos, bar graphs, charts, diagram, charts	. Interpret the concept of market analysis, technical analysis and financial analysis . Develop an understanding of project plan		
	<u>UNIT-III</u> Project Organization: Structure and responsibilities. Risk and Sensitivity Analysis in Project, Social Cost Benefit Analysis. Network Analysis: Project Management Information System.	Functional structure, divisional structure, Matrix organisational structure Project mgmt information system	PPT, videos, bar graphs, diagrams, charts	Integrate knowledge of risk and sensitivity analysis, social cost benefit and network analysis		

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B.Com I (SEMESTER II)
Banking and Financial Management (PAPER II) (COM-206)

(Production Function and Factor Pricing)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM II Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage(%)
APR - May	UNIT - I	Introduction to long run and short run production function	Presentations , group discussions	Illustrate production function, law of returns ,ISO product curve	<u>Knowledge Based</u> -What is an ISO product curve?	Knowledge--60 Understanding-30 Higher Order-10
	Cost analysis - classification & its determinants.	Basics of cost and it's types	Presentations , group discussions		-Define the law of variable proportions.	
	Revenue analysis- meaning & types.	Meaning of revenue and it's behaviour in different markets			<u>Understanding Based</u>	
May-June	UNIT II MARKET- definition and classification, price and output determination under perfect.	Understanding different types of markets	Presentations , group discussions , brain storming sessions	Demonstrate price and output determination in perfect , imperfect,	-Identify the different types of costs. - <u>Higher Order Thinking Skills</u>	

	under perfect, imperfect, monopoly, discriminating monopoly and oligopoly competition.		sessions	imperfect, monopoly, oligopoly competition	<u>Based</u> -Elaborate how the price and output can be determined under imperfect competition?	
	Marginal productivity theory; Wages – concept, kinds and modern theory; Rent-concept; Ricardian and modern theories; quasi rent.	Learning the concept and types of wages	Presentations , group discussions , brain storming session		-Discuss the different methods of calculation of National Income.	
June-July	UNIT III Interest- concept, liquidity preference theory & modern theory of interest. Profit- concept, risk, innovation, modern & uncertainty theories of profit.	Understanding the different theories related to the factors of production	presentations and group discussions	Interpret different theories of interest & profit & concept of national income		
	National income- Concept, measurement, distribution & economic welfare.	concept of national income , methods of calculating national income		Summarize different types of market, theories of rent interest & profit		
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BBA I(SEMESTERII)

(BBA 202)

(Economics for Management)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEMII Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
April-May	UNIT – I The Meaning, Scope and methods of micro –economics, basic problems of an economy,	Introduction to the concept of economics and its branches	Presentation , Brain storming sessions , case studies , group discussions	1. Analyze the concept of consumer behavior & supply	<u>Knowledge Based</u> -Define micro economics	Knowledge-60 Understanding-30 Higher Order-10
	Utility analysis, Indifference Curve Analysis, Consumer Surplus, Demand Analysis-Meaning of demand, market function, demand curve, factors affecting demand, increase and decrease in demand, Elasticity of demand, graphical presentation of price elasticity of demand, Supply and elasticity of supply,	Law of diminishing marginal rate of substitution , law of diminishing marginal utility Law of demand , elasticity of demand , factors affecting demand ,law of supply , its elasticity , factors affecting supply		2. Demonstrate law of variable proportions & relationship between cost & output 3. Devise different methods of measuring national income	<u>Understanding Based</u> -Compare the movement and shift in supply curve -Identify the reasons for downward slope of indifference curve <u>Higher Order</u>	



June

UNIT II

Production Function ☐ Meaning, Law of variable Proportions, Returns to scale. Iso ☐ Product Curves ☐ meaning and features.

Understanding the concept of production

Explanation through PPT and class discussion

Illustrate price determination under different types of market

Thinking Skills Based
Elaborate how price and output is determined under perfect competition.

Cost Concepts ☐ Meaning and types of Costs, Cost – output relationship in short and long run

Understanding of TC, AC, MC and their types

Break Even Point ☐ Meaning, features and significance.

July - July

UNIT III

Market Structure and Pricing Theory Pricing under different market conditions ☐ perfect competition, imperfect competition and monopoly. Price discrimination under monopoly and necessary condition and degrees of price discrimination.

Understanding how price and output is determined in different markets

Presentations, brain storming session, group discussions

Understand various market structures and factor pricing

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National Income ☐ Meaning, concepts, various methods of measurement, Difficulties in measuring National Income, Trade Cycle ☐ Introduction, various phases of trade cycle, Hicks Theory of trade cycle -Keynes Theory of Trade cycle

Understanding about concept of national income

Presentations, group discussions, videos,



B.Com Hons I(SEMESTERII)
Banking and Financial Management (COMH-205)

(Macro Economics)

Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEMII Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	MarksWeightage(%)
April-May	UNIT – I Introduction to Macro Economics – Meaning and Definition, Characteristics and Scope, Macro Economic Variables	Introduction to macro economics and understanding the flow of income	Presentations , group discussions , brain storming sessions	Understand the level of national income leading to economic growth,	<u>Knowledge Based</u> -What is circular flow of income?	Knowledge-60 Understanding-30 Higher Order-10
	Measure of Economic Performance: Circular flow of economic activities and Income :Two Sector Economy ,Four Sector Economy			2. Understand about money supply and inflation and price levels 3		
	National Income: Concept, GDP,GNP,NDP,NNP, Per Capita Income, Personal Disposable Income, Measurement of National Income. Uses	Concepts of national income , methods of measurement	Presentations , Group discussion	Understand the various measures	<u>Understa nding Based</u>	



May-June

Difficulties in the measurement of National Income

UNIT II

Money Supply and Inflation: Demand and Supply for Money, Concept of Money Supply, Value of Money

Inflation: Introduction, Causes of Inflation, Inflation and Employment, Control of Inflation.

Aggregate Price Level: Consumer Price Index, Wholesale Price Index, GDP Deflator

Level of Investment, Unemployment, Balance of payments

Conceptual framework of aggregate demand and aggregate supply and their uses

Presentations , Group discussions , brain storming sessions , videos , E- content lectures

Understanding Based
-Compare GDP, GNP, NNP.

-identify the methods calculation of national income.

Higher Order Thinking Skills Based

-Elaborate the causes of inflation and how can it be controlled?

Evaluate the IS-LM model.

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June-July

UNIT III

Business Cycle: Introduction, Features of Business Cycles, Phases of business cycles, Causes and Effects of Business cycle, Controlling Business Cycles: Fiscal Policy, Monetary Policy and Exchange rate Policy

To study concept of business cycles and its causes, effects and how it can be controlled.

Presentations , Group discussions , sessions , videos , E- content lectures

Understanding the Business Cycle and macro Economic Indicator

Macroeconomic Aggregates: Aggregate demand, Aggregate Supply, Aggregate Output, Aggregate Consumption, IS-LM model- The interaction of Real and Monetary sectors of The economy.

Understanding of the macroeconomic aggregates

Presentations , Group discussions , brain storming sessions , videos , E- content lectures

Understanding of the macroeconomic aggregates and their application in different sectors of economy



B.COM II (SEMESTER IV)

BANKING & FINANCIAL MANAGEMENT (COM-406)

(BANKING PRACTICE IN INDIA)

Max. Marks : 100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM IV Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV <i>March-April</i>	<i>Unit I</i> LETTER OF CREDIT Meaning, characteristics & nature. Types of letter of credit- personal and Commercial letter of credit	Beneficiary , applicant, paying bank ,issuing bank ,	PPT , problem solving activities , brainstorming , group discussion, story telling activities	classify the different types of letter of credit	<i>Knowledge based</i> What are the measures to control Non performing Assets	Knowledge--50 Understanding-35 Higher Order-15
	Procedure of opening letter of Credit, precaution in making payment of letter of Credit. Frauds in banks, types and its prevention.	Bill of lading , advising bank, confirming bank ,negotiating bank	PPT , Demonstration through negotiable instruments like cheques, bills of exchange		Name the recent mergers in commercial banking industry in India	
	<i>Unit II</i>				<i>Understanding based</i>	
<i>May-June</i>	INVESTMENT AND LENDING OF BANKING FUNDS: Principles of investment, <i>Profit and non-profitable</i>	Principles of investment , CRR, SLR	PPT & Videos , group discussions , presentations , E-content audio	Evaluate the advances that banks grant against marketable securities	Discuss the different risks involved in providing loans in providing loans against	



	investments in funds				document of title of goods	
	Bankers advance against marketable securities.	Document of title of goods ,life insurance policy , supply bills ,railway receipts			Identify the precautions banker will take while giving advances against life insurance policy	
	<u>Unit II.</u>					
June - July	Demonetisation- meaning, need, advantages, disadvantages and it's effects on various sections of the economy Capital Adequacy- Basel norms Non Performing Assets- meaning, types, causes, measures to control Mergers and Acquisition in banking sector- concept, need and advantages	Demonetisation , capital adequacy norms , NPA , merger & Acquisition	Quizzes , presentations , Videos , group discussions	Examine the concepts of demonetisation , capital adequacy, Non Performing Assets Summarize the system of banking practiced in India	Higher order thinking skills Discuss the procedure for opening letter of credit Discuss the precautions which must be taken for negotiating bill under letter of credit	

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B.Com III (SEMESTER VI)
Banking and Financial Management (PAPER II) (COM-606)

(Banking and Financial Institutions)



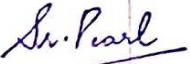
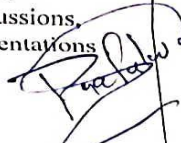
Max. Marks :100 (70Ext; 30 Int)

Min. Marks: 40(28 Ext;12 Int)

Credit: 04

COURSE PLAN

SEM VI Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage(%)
March-April	UNIT – I Interest Rates : Various Rates (viz, Bond, Bill & Deposit Rates) with reference to India Adminstrated Rates and market Determined Rates, Sources of Difference in Rates of Interest, Behaviour of Average Level of Interest Rates.	Market oriented interest rates , administered rates	Group discussion , presentations , quizzes ,	Understand different theories of money .	<u>Knowledge Based</u> -Define administered & market oriented interest. rate <u>Understanding Based</u> Fisher or Cambridge version which	Knowledge-40 Understanding-40 Higher Order-20

		Value of Money- Quantity Theory of Money, Fisher, Cambridge and Keynes Approach.	Velocity of money , credit money , money supply concept	Presentations, group discussions, Videos , E-content tutorials		theory of money is superior to both		
						-Identify the role of IMF in maintaining international liquidity.		
May - June	UNIT II	International Financial Institutions and its affiliates, International monetary fund, International Bank for Reconstructions and Development, IDA. IFC and ADB-objectives, functions, organisation, achievement and shortcomings.	Functions of different financial institutions	Presentations , group discussions , videos , quizzes	Appraise the role of international financial institutions	<u>Higher Order Thinking Skills Based</u> -Appraise the present credit policy of R.B.I. Evaluate the achievement s of World bank in providing finance for developing countries		
June - July	UNIT III	Problems and Policies of allocations of Institutional Credit, Problems between the Government and the Commercial Sector, Inter-Sectoral and Inter-Regional problems, problems between large and small borrowers,	Institutional credit and it's implications for the commercial sector and the government	Presentation and group discussion method	Determine the problems in allocation of industrial credit Summarize the problems faced by large borrowers in raising credit from different			
 PRINCIPAL SOPHIA GIRLS' COLLEGE (AUTONOMOUS) AJMER		Banking and Financial Reforms in India, R.B.I. functions, Present Credit Policy and its limitations.	Money market , capital market , techniques of credit control .	Group discussions, presentations 			Head Department of Commerce Sophia Girls' College (Autonomous), Ajmer	



SOPHIA GIRL'S COLLEGE, AJMER (AUTONOMOUS)

SEMESTER IV M.COM (ABST) FINAL

MANAGEMENT OF FINANCIAL SERVICES

PAPER IV (MCOM-404)

Max. Marks: 100(70Ext; 30Int)

Min Marks: 40(28Ext;12 Int)

Credit: 06

SEM/ Month	UNIT/TOPIC	Concepts/facts	Teaching Pedagogy	Learning Outcomes	Questions	Marks Weightage (%)
SEM IV FEB – <i>March-April</i>	UNIT-III Factoring , forfeiting, Discounting, Real estate financing, consumer credit and plastic money – concept, working and Uses.	With , without recourse factoring	Presentations ,group discussions, , videos , understanding through practical questions	Interpret the concept of management of financial and banking services.	<i>Knowledge based</i> What do you mean by with recourse factoring ? Define money market mutual funds ? <i>Understanding based</i> Distinguish between commercial bank & merchant bank	Knowledge--20 Understanding-40 Higher Order-40
	Merchant Banking: Nature functions, scope & regulation. An overview of current merchant Banking. Micro finance – product & process innovation. Lease financing and hire Purchase – Industry, Size and scope, evaluation of lease transaction.	Merchant banking, Types of leases,		Understand the concept of merchant banking and lease financing. ..		
					<i>Discuss the guidelines issued for the merchant bankers by SEBI & discuss their progress &</i>	
<i>May-June</i>	mutual fund: concept, issues and challenges, computation of NAV Role of AMFI	Mutual fund unit vs share , NAV , Open ended & close ended funds	Presentations , videos , understanding through practical	Acquire the necessary skills to		



			questions Presentations , videos , understanding through practical questions	compute NAV of mutual funds	problems	
June- July	UNIT- I Management of Financial services: Concepts, Evolution and Objectives Financial system: Content, Feature and Trends. Structure of Indian Financial System:	Financial markets ,	Presentations , group discussions		Higher order thinking skills Practical questions from text book	
	An overview. Banking Services: commercial. Development, Investment and International banking – issues, trends and challenges.				Analyse the factors to be considered by a banker while granting credit for hire purchase business	

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